The Pouncipal SMHS Govt. College SAS Nagar 18.3.22 23472 23472 2011/2011

Subject: Value added cowse for Organisation Behaviour and Managerial Skills. Session(2021 2022)

Respected Madam,

to conduct 30 hours programme to improve

Managerial Skills of B. com Students. The course

Shall be conducted after college hours. Kindly

grant us permission to start these classes.

from 21 march 2022. The whole commerce

department will be involve taking classes.

Thanking you.

Your Sincerely

Sunta Mittel

Prof. Sunita Mittal

(HOD)

Prof. Anovert Bhalla

Commerce Department

SMHS Govt. college, S.A.S Nagar **Commerce Department**

Notice for Students

We are going to start 30 Hrs Programme in Commerce Department (Organization behavior and Managerial skills). The course is going to start on date 21-03-2022. The timing of classes will be 2.15 pm to 3.45 pm. Those students who are interested, please give their names to Prof. Anureet Bhalla (Mob no-9815322455). Last date of enrolment will be 21-03-2022.

Students of all classes & streams are admissible.

HOD Commerce Deptt.

Principal SMHS Govt. College nci SAS Nagar

SMHS Govt. College Sahibzada Ajit Singh Nagar

Organisation behaviour and managerial skills value added course 30 hrs. (2021-2022) List of enrolled Students value added course

Sr. No.	Name	Roll No.	CLASS
1	Jagwinder Kaur	401	B.COM-III
2	Ramandeep Kaur	402	B.COM-III
3	Navdeep Kaur	407	B.COM-III
4	Kuldeep Kaur	408	B.COM-III
5	Raman Singh	410	B.COM-III
6	Farhan Khan	413	B.COM-III
7	Sonu Kumar	420	B.COM-III
8	Surbi	425	B.COM-III
9	Priya Kumari	431	B.COM-III
10	Divya Khullar	437	B.COM-III
11	Harshit	438	B.COM-III
12	Neelam	442	B.COM-III
13	Kianjot Kaur	445	B.COM-III
14	Anjali	454	B.COM-III
15	Ravinder Singh	455	B.COM-III
16	Harshpreet Kaur	456	B.COM-III
17	Jasmeen Kaur	460	B.COM-III
18	Heetu Bala	461	B.COM-III
19	Kanchan	462	B.COM-III
20	Twinkle Rani	464	B.COM-III
21	Amanpreet Kaur	468	B.COM-III
22	Shivam Dhawan	471	B.COM-III
23	Sukhpreet Kaur	480	B.COM-III
24	Manpreet	482	B.COM-III
25	Nandni	491	B.COM-III
26	Taranpreet Kaur	494	B.COM-III
27	Sonia	496	B.COM-III
28	Simarnjit Kaur	499	B.COM-III
29	Surinder Singh	501	B.COM-III
30	Shiv Sunder Kumar	502	B.COM-III

HOD

Commerce department

Principal GSMHS Govt. College

Principal SAS Nag SMHS Govt. College Sahibzada Ajit Singh Nagar

S.M.H.S GOVT COLLEGE, PHASE VI, S.A.S. NAGAR (MOHALI) VALUE ADDED COURSE (30 HRS)

ORGANISATION BEHAVIOUR AND MANAGERIAL SKILLS

SESSION-2021-2022

Department of commerce of S.M.H.S Government College, S.A.S. Nagar has organised a 30 hours Value Added Course for the students of the college from 21.03.2022 to 13.04.2022. This valuable course was designed to impart professional and applied approach regarding Organisation Behaviour and Managerial Skills in the minds of commerce students. All participants invited from B.COM-III to take part in this Course. Students successfully completed this course and certificates were awarded for their accomplishment. The course schedule was displayed on notice board of the Department of commerce as well as Main College Notice board.

Course Objectives

The course aims to familiarize the students with the behavioural patterns of Human beings as individual. This course aims at introducing the students to many of the basic principles of human behaviour that effective managers use when managing individuals in organizations.

Organising Team

- 1. Co-ordinator: Prof. Sunita Mittal (HOD, Commerce)
- 2. Co-Co-ordinator: Prof. Anureet Bhalla, (Assistant Professor, Commerce)
- 3. Prof. Navneet Kaur, (Part-Time Lecturer, Commerce)
- 4. Prof. Rohini, (Guest Faculty. Commerce)
- 5. Prof. Harpreet Kaur, (Guest Faculty, Commerce)

Date	Time	Topics
21-3-2022	2.15pm -3.45pm	concept, Nature and Significance of Organisation Behaviour Prof. Anureet Bhalla
22-3-2022	2.15pm -3.45pm	Factors affecting human behaviour, Disciplines contributing to OB Prof. Anureet Bhalla
23-3-2022	2.15pm -3.45pm	Personality-concept and determinants Prof. Anureet Bhalla
24-3-2022	2.15pm -3.45pm	Theories of Personality: MBTI, Holland's model; Cattell's model and Big Five personality factors Prof. Anureet Bhalla
25-3-2022	2.15pm -3.45pm	Concept, Nature, Scope and Functions of Management Prof. Navneet Kaur
26-3-2022	2.15pm -3.45pm	Levels of Management, Types of Organizations Prof. Navneet Kaur
28-3-2022	2.15pm -3.45pm	Evolution and Foundations of Management Theories Prof. Navneet Kaur
29-3-2022	2.15pm -3.45pm	Theories of Management Prof. NavneetKaur
30-3-2022	2.15pm -3.45pm	Management Principles of Planning, Directing Prof. Navneet Kaur
31-3-2022	2.15pm -3.45pm	Management Principles of Leading, Controlling and Staffing
-4-2022	2.15pm -3.45pm	Prof. Navneet Kaur Perception: concept, factors influencing perception; inght perceptual errors; Saubzada Ajit Singht

		Prof. Rohini
4-4-2022	2.15pm -3.45pm	Managerial implications of perception Prof. Rohini
5-4-2022	2.15pm -3.45pm	Learning: Concept, Learning theories: Classical conditioning theory, Operant conditioning Prof. Rohini,
6-4-2022	2.15pm -3.45pm	Cognitive learning and social learning theories Prof. Rohini
7-4-2022	2.15pm -3.45pm	Stress management Prof. Rohini
8-4-2022	2.15pm -3.45pm	Interpersonal Dimensions of Behaviour; Transactional Analysis, Implications of TA Prof. Harpreet Kaur
9-4-2022	2.15pm -3.45pm	Importance of Communication Prof. Harpreet Kaur
11-4-2022	2.15pm -3.45pm	Negotiation in interpersonal relationships Prof. Harpreet Kaur
12-4-2022	2.15pm -3.45pm	Emotional Intelligence Prof. Harpreet Kaur
13-4-2022	2.15pm -3.45pm	Power: Concept, determinants, types Prof. Harpreet Kaur

Course Learning Outcomes: On completion of the course:

Students understand various principles and functions of Management and relate it to day to day Functioning.

2. Student will be able to develop and identify factors relating to individuals, organizations behaviour.

3. Student will be able to apply and distinguish between different types of personality learning, and motivational theories.

4. Student will be able to evaluate and assessing different work related behaviours.

Sunta Mittal

Commerce department

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SMHS Govt. College SAS Nagar

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ORGNISATION BEHAVIOR AND MANAGERIAL SKILLS

CURRICULUM

Time: 30 hrs

INGHNA

Maximum marks: 100

Course Objectives: The course aims to familiarize the students with the behavioural patterns of Human beings at individual. This course aims at introducing the students to many of the basic principles of human behaviour that effective managers use when managing individuals in organizations.

Fundamentals of Management

Concept, Nature, Scope and Functions of Management, Levels of Management, Types of Organizations, Evolution and Foundations of Management Theories - Classical and Neo - Classical Theories, Systems Approach to organization, Modern Organization Theory. Understanding the Management Principles of Planning, Directing, Leading, Controlling and Staffing

Introduction to Organizational Behaviour and Individual Behaviour

The concept, Nature and Significance, Factors affecting human behaviour, Disciplines contributing to OB ,Personality-concept and determinants, Theories of Personality: MBTI, Holland's model; Cattell's model and Big Five personality factors; Perception: concept, factors influencing perception; perceptual errors; managerial implications of perception; Learning: Concept, Learning theories: Classical conditioning theory, Operant conditioning, cognitive learning and social learning theories

Dimensions of interpersonal Behaviour

Interpersonal Dimensions of Behaviour; Transactional Analysis, Implications of TA, Importance of Communication and Negotiation in interpersonal relationships, Power: Concept, determinants, types, Stress management, Emotional Intelligence- Meaning, importance and application in organization

Course Learning Outcomes: On completion of the course:

- 1. Students understand various principles of Management and relate it to day to day Functioning.
- 2. Student will be able to develop and identify factors relating to individuals, organizations behaviour.
- 3. Student will be able to apply and distinguish between different types of learning, personality and motivational theories.
- 4. Student will be able to evaluate and assessing different work related behaviours

Assessment procedure

Assessment procedure for value added course organisation behaviour and managerial skills is based on

- 1. 75% attendance will be mandatory.
- 2. There will be 50 multiple choice questions which will carry 2 marks each.
- 3. The passing requirement for value added course shall be 50% of the marks prescribed for the course.

HOD

Commerce Deptt

SMHS Goverebilege A sollagar Nagar SMHS Box A Silt Singh Nagar Sahibzada Ajit Singh Nagar

SMHS Govt. college, S.A.S Nagar

Commerce Department Notice for Test

All the students enrolled in the value added Course 30 hours Programme (Organization behavior and Managerial skills). are informed that the final test is going to be held on 16-04-2022 from 2.15 to 3.15 pm. All those students will be given certificates, who will appear in written exam.

HOD

Commerce Deptt.

Principal SMHS Govt. College HSAS Nagar principal SMHS GOVE, Colleges

Sahibzada Ajit Singh Nagar

Attendance sheet Exam Date (16/4/2022) Organisation behaviour and managerial skills value added course 30 hrs. (2021-2022)

List of Students who successfully completed this value added course

Sr. No.	Name	Roll No.	SIGNATURE
1	Jagwinder Kaur	401	Japainal Kon
2	Ramandeep Kaur	402	Ranudal for
3	Navdeep Kaur	407	Navdeepka
4	Kuldeep Kaur	408	Kaldeep
5	Raman Singh	410	Ramen Suga
6	Farhan Khan	413	Carlan Ide
7	Sonu Kumar	420	Sour
8	Surbi	425	Swchi
9	Priya Kumari	431	Prior
10	Divya Khullar	437	Divya
11	Harshit	438	Harshit
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22	Shivam Dhawan	471	Bliver
23	Sukhpreet Kaur	480	Suleprest
24	Manpreet	482	Manbreet
25	Nandni	491	Nandi
26	Taranpreet Kaur	494	Tongeputter
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28	Simarnjit Kaur	499	8 immanjit
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30	Shiv Sunder Kumar	502	Shi v Sunde Our

Commerce department

SMISIGOVE. COLLEGE Principal SAK Nagar SMHS GAK Nagar SAHBZada Ajil Sahibzada Ajil

Organisation behaviour and managerial skills value added course 30 hrs. (2021-2021)

RESULT

List of Students who successfully completed this value added course

Sr. No.	Name	Roll No.	Class	Grade	
1	Jagwinder Kaur	401	B.COM-III	A	
2	Ramandeep Kaur	402	B.COM-III	A	
3	Navdeep Kaur	407	B.COM-III	A	
4	Kuldeep Kaur	408	B.COM-III	A	
5	Raman Singh	410	B.COM-III	A	
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26	Taranpreet Kaur	494	B.COM-III	А	
27	Sonia	496	B.COM-III	A	
28	Simarnjit Kaur	499	B.COM-III	A	
29	Surinder Singh	501	B.COM-III	A	
30	Shiv Sunder Kumar	502	B.COM-III	A	

HOD Commerce department

SMHS GOVERNMENT COLLEGE SAS NAGAR COMMERCE DEPARTMET VALUE ADDED COURSE 30 HRS MCQ ON ORGANIZATIONAL BEHAVIOUR AND MANAGERIAL SKILLS

Q1. Organization structure primarily refers to

- a. how activities are coordinated & controlled
- b. how resources are allocated
- c. the location of departments and office space
- d. the policy statements developed by the firm Q2. According to Herzberg, which of the following is a maintenance factor?
- a. Salary
- b. Work itself
- c. Responsibility
- d. Recognition
- Q3. Individuals such as Albert Einstein, Edwin Land and Steven Jobs lead through which type of power?
- a. Legitimate
- b. Reward
- c. Expert
- d. Charismatic
- _is known as "the father of scientific management."
- a) Fredrick W. Taylor
- b) Henry Fayol
- c) Robert Owen
- d) None of these

Q5. Edward Tolman is related to a) Behaviourist Framework b) Cognitive approach c) Social Cognitive Framework d) None of these Q6. a young Welsh factory owner was one of the first to emphasize the human needs of employees: He refused to employ young children a) Andrew Ure b) J.N. Tata c) Robert Owen d) None of these Answer: c Q7. Forces affecting organizational behaviour are a) People b) Environment c) Technology d) All of the above Q8. In present context, challenges for OB are

b) Workforce diversity

a) Employee expectation

- c) Globalization
- d) All of the above

Q9. "Leadership motivates the people to work and not the power of money", this concept is

a) Autocratic model

b) Custodial model
c) Supportive Model
d) Collegial Model Q10. The term 'psychology' is derived from the word 'psyche', which means 'soul' or 'spirit'
a) Latin
b) French
c) Greek
d) None of these Q11. Which one of the following is the definition given by Fred Luthans
a) "Organisational behaviour is to understand, predicting and controlling human behaviour at work"
b) "Organisational behaviour is subset of management activities concerned to human behaviour"
c) "Organisational behaviour is a branch of social sciences that seeks to build theories"
d) "Organisational behaviour is a field of study that investigates the impact on behaviour" Answer: a
Q12is called as father of scientific management
a) Elton Mayo
b) Hendry Fayol
c) F.W.Taylor
Robert Owen Q13. Hawthorne Studies is related to which stage of the organisational behaviour evolution
a) Industrial revolution
b) Scientific management
c) Organisational behaviour
d) Human relations movement Q14is a Study of individual Behaviour
a) Anthropology
b) Psychology

c) political science	
d) sociology	
Q15is a Study	of Group Behaviour
a) Anthropology	
b) Psychology	
c) physiology	
d) sociology	
Q16. Which approach is adopted by att	ribution theories?
a) Behavioral perspectiveb) Social cognitive perspective	
c) Cognitive behavioral perspective	
d) Social constructionist perspective	
Q17. MBTI stands for	
a) Myers-Briggs Test indicator	
b) Myers- Briggs Test investigator	
c) Myers- Briggs Type indicator	
d) Myers- Briggs Type investigator	
Q18. Psychological process by which impressions in order to give meaning	individuals organize and interpret their sensory to their environment is definition of
a) Attitude	
b) thinking	
c) Perception	
d) Personality	
Q19. A Process of receiving, selecting sensory stimuli or data so as to form	g, organizing, interpreting, checking and reacting to a meaningful and coherent picture of the world is
a) Attitude	
b) thinking	
c) Perception	

d) Communication Q 20. The theory states that human mind will receive or accept only that information which it feels that it is relevant.
a) Perception theory
b) Selective Perception
c) relevance Theory
d) none of the above
Q21deals with how the social perceiver uses information to arrive at causal explanations for events.
a) Attribution theory
b) Social Perception Theory
c) Selective Perception
d) social Theory
Q22 is the sequence of psychological steps that a person uses to organize and interpret information from the outside world.
a) Perceptual process
b) Thinking process
c) Selection Process
d) Sequential theory
Q 23. Which of the following is not a step in perceptual Process?
a) Object
b) selection
c) Perception
d) Response
Q24. When we judge someone on the basis of our perception of the group to which he or she belongs, We are using the shortcut called: A. Grouping. B. Stereotyping.

C. Categorizing. D. Contrasting
Q25 . An individual's personality is determined by all the following except: A. Environment. B. Heredity. C. Situational factors. D. Perceptual process. 26 . "The combination of characteristics or qualities that form an individual's distinctive
character" is the definition of
a) Personality b) Motivation c) Attitude d) Behaviour
Q27 .Dependable, responsible are part of Personality Trait as per big 5 personality trait a) Emotional Stability b) Conscientious c) Openness to experience d) Introversion
Q28) Relaxed and Secure are part of Personality Trait as per big 5 personality trait
a) Agreeableness b) Emotional Stability c) Openness to experience d) Introversion
Q 29) Sensitive and intellectual are part ofPersonality Trait as per big 5 personality trait
a) Agreeableness b) Emotional Stability c) Openness to experience d) Introversion
Q30) are the theories which gives an Idea about what employees wants or needs and what are the key factors the managers can utilize to motivate the employees.
a) Maslow theory b) Herzberg Theory c) Process Theory d) Content Theory
Q31)theory states the ways or process by which the needs can be converted into behavior or performance.
a) Maslow theory b) Expectancy Theory c) Process Theory d) Content Theory
Q32) Myers-Briggs Personality is called as
a) MBIT b) MBET c) MBTI d)MIBT
Q33) are stimulated by events and people external to themselves. They show their feelings, learn by talking, and work well in groups. a) positive personalities b) Introverts c) Extroverts d) none of the above
Q34)prefers private reflection, self-examination, and self-discovery. They hide their feelings, prefer to work alone, and learn by watching. a) Private personalities b) Introverts c) Extroverts d) none of the above
Q35) MBTI test the personalities incategories a) 3 b) 4 c) 5 d) 6

Q36) As per MBTIpersonality people like real-life examples, prefer practical exercises, and get the facts while possibly missing the main idea. a) Introversion b) Sensing c)intuition d) Thinking
Q37) The five personality traits as per Big Five Personality Traits are a) Extroversion, Agreeableness, Conscientious, Emotional Stability, Openness to experience b) Extroversion, Agreeableness, Friendly, Emotional Stability, Openness to experience c) Extroversion, Agreeableness, Courage, Friendly, Openness to experience d) Extroversion, Agreeableness, Conscientious, Emotional Stability, Easy going d) Extroversion, Agreeableness, Conscientious, Emotional Stability, Easy going Q38) Outgoing, talkative, social are part of
Q38) Outgoing, talkative, social are part of Personality trait a) Friendly b) Openness to experience c) Introversion d) Extroversion Q39) Trust, nature, cooperative are part of Personality Trait as per big 5
personality trait a) Agreeableness b) Emotional Stability c) Openness to experience d) Introversion Q 40. "Might is right" is the motto of
a) Autocratic Model b) Custodial Model
c) Supportive Mode d) Collegial Model
Q41) Belief, opinion, knowledge, emotions feelings intention are the components of a) OB b) Job satisfaction c) Attitude d) Personality
Q42) Components of Attitude can majorly be segregated in totypes a) 7 b) 4 c) 3 d) 6
Q43) The attitude based on Beliefs, opinion, Knowledge, or information about the particular event which the employee possesses is undercomponent of Attitude. a) Behavioral b) Cognitive c) Affective d) Positive
Q44) The attitude based on the concept that "every individual will have an Intention to react in a certain way toward something is " undercomponent of Attitude. a) Behavioral b) Cognitive c) Affective d) Positive Answer: a) Behavioral
Q45) The attitude based on Feelings, sentiments and emotions of any person is under

component of Attitude. a) Behavioral b) Cognitive c) Affective d) Positive
a) Behavioral b) Cognitive of
Answer: c) Affective
Answer: c) Affective component of attitude is a result of family condition, childhood component of attitude is a result of family condition, childhood
Q46)comp
experiences etc a) Behavioral b) Cognitive c) Affective d) Positive a) Behavioral b) Cognitive c) Affective d) Positive
a) Behavioral b) Cognitive c) The all and the action of Employee Q47) Which is not a method used for changing the attitude of Employee Grant b) Providing new information
047) Which is not a method used for changing the
a) use of fear b) Providing new information
Giving Feedback
c) Performance appraisal d) Giving Feedback
c) Performance appraisal d) Giving 2 Q48) Among the following which is not a problem in changing the attitude of the
Q48) Among the following
employee a) Insufficient Information b) Resistant by employee a) Cognitive Dissonance
a) Insufficient Information b) Resistant by cognitive Dissonance c) Cognitive Dissonance d) Cognitive Dissonance
Q49) Motivation includes a) job enrichment b) Job rotation c) Job enlargement d) all of the above
a) job emicriment 3)
Q50) The family condition and impact of the parents is the main base for the personality
of a person. Later it might change by of a person. Later it might change by of a person. Later it might change by
of a person. Later it might change by a) thinking b) external influences c) own ability d) learning experience
a) thinking b) care





